



ACMEE 2018

13th INTERNATIONAL MACHINE TOOLS EXHIBITION

An AIEMA Initiative

21-25 June 2018
Chennai Trade Centre, Chennai, India

SHOW DAILY™

DAY 5
Monday, 25 June 2018



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CONTENT & DESIGN



Machine Tools & Accessories

Making Giant Leaps Forward

For D Shanmugasundaram, Managing Director, S&T Machinery Pvt Ltd, ACMEE is not just about demonstrating and promoting products. It's an ideal learning ground where the company can closely gauge market trends and customer demands, and forge its bonds with the industry.



D Shanmugasundaram, Managing Director, S&T Machinery Pvt Ltd (back row, fourth from the right), along with the team at the company booth at ACMEE 2018.

One of the leading manufacturers of Double Column VMC Machines, VMC Machines and CNC VMC Machines, S&T Engineers Pvt Ltd, has been regularly taking part in ACMEE shows. With each edition, the company has been acquiring new customers and strengthening relationships with its existing customers.

"The show is a great place to gain knowledge about customer expectations and to obtain immediate opinion on our products and services. Creating a firmly established corporate image, strengthening our brand, and grabbing the attention

of the target audience instantly are the synergy effects achieved by the demonstration and promotion of our products at ACMEE 2018," feels D Shanmugasundaram, Managing Director, S&T Machinery Pvt Ltd. "It's the best platform to identify and understand customer needs and to update ourselves with the latest trends and technologies on par with global machine tool standards," he adds.

ACMEE for brand building

According to Shanmugasundaram, one of the most important features of participating in ACMEE is that

it helps in creating brand proximity. "Once the customers develop a sense of brand closeness, they automatically connect with our brand. As a distinctive industrial exhibitor, S&T looks at the 13th edition of ACMEE as a brand building opportunity," he states.

At the expo, the company is showcasing its OCD-3240 series STM CNC Cylindrical Grinding Machine and EX 400 5 axis control CNC Wire cut EDM Machine. "Also, we have a separate stall where we are displaying Kelch Shrink fit units and Tecnomagnete magnetic lifiers and chucks, the European accessories brands which we

represent in India for the past two years," he shares.

Collaborative venture

The S&T Group, for the past 21 years, has been in the business of supplying machine tools, accessories, and providing machining solutions. STM Grinding Solutions is a co-production venture between S&T, India and Palmay, Taiwan with a focus to serve customers with Grinding Solutions in India.

To cater to the increasing demand for high precision equipment and components in strategic sectors like automobile, aerospace, medical, and many other industries, S&T has tied up with renowned Taiwanese Principal Palmay Machinery Co., Ltd and has forayed into the manufacture arena of cylindrical grinders.

"STM focuses on the manufacture and supply of high precision OCD3240 and OCD3260 cylindrical grinding machines at an affordable cost," shares Shanmugasundaram. While completely assembled frames are manufactured and imported from Palmay, Taiwan. The guarding, electrical work, application testing, and inspection is done at STM factory in Coimbatore, India.

"With world-class Taiwanese technology, each STM grinder is designed and manufactured according to the most rigorous standards to achieve the best performance. Precision construction throughout, maximum rigidity and machining stability are guaranteed. The machines are excellent for mass production lines," he adds.

Continued from 1 ▶

With a widespread sales and service network across Pan India, STM provides quick post-sales service and application support to its grinding customers.

Industry 4.0 needed in India

India is undergoing a transformation where manufacturers are moving away from manual and labor-intensive manufacturing to rely more on automation. Hence, ACMEE 2018 has its focus on Robotics and Automation. "These automation trends are closely tied to Industry 4.0 and such developments are needed as India finds its footing in

»ACMEE is the best platform to identify and understand customer needs better, and to update ourselves with the latest trends and technologies on par with global machine tool standards.«

D Shanmugasundaram
Managing Director
S&T Machinery Pvt Ltd

balancing technology with capacity and competitive demands," says Shanmugasundaram summing up.

S&T Engineers Pvt Ltd
Hall & Stall: B – 59, B – 8, B – 8a
www.stengineers.com

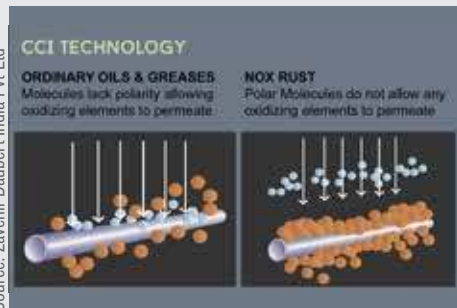


D Shanmugasundaram, Managing Director, S&T Machinery Pvt Ltd, with the company's machine displayed at ACMEE 2018.

Source: Magic Wand Media

Rust Prevention Solutions

Keeping Rust at Bay



Source: Zavenir Daubert India Pvt Ltd

NOX-RUST® Rust Preventive oils are based on the Contact Corrosion Inhibition (CCI) Technology.

DAUBERT NOX-RUST® Rust Preventive oils are based on the CCI or Contact Corrosion Inhibition Technology. NOX-RUST® provides a range of specially formulated rust preventive oils giving excellent protection in areas of high humidity and temperature. The oils provide significant cost and performance benefits over other poorly formulated rust preventive oils available in the market due to the thin film technology.

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Zavenir Daubert India Pvt Ltd
Hall & Stall: C – 71
www.zavenir.com

Industrial PCs

Beckhoff's Ultra-compact Industrial PCs

Beckhoff has developed a new series of ultra-compact Industrial PCs (IPCs) – starting with the C6015 and the high-end C6030. It is designed with passive cooling and long-term availability in a robust aluminum and zinc die-cast housing, and meets all other industrial requirements, such as an expanded temperature range from 0 to 55°C (32 to 131°F) and exceptional vibration and shock resistance. Combining high computing power with low energy consumption, the C6015 leverages Intel® Atom™ CPUs with up

to four cores. The exceptionally flexible installation concept permits vertical or horizontal back wall installation in control cabinets. The features and interfaces of the C6015 are also designed for a wide range of applications with a 30 GB M.2 SSD, 2 GB of DDR3L RAM (expandable to 4 GB), one DisplayPort, one on-board dual Ethernet adapter with 2 x 100/1000Base-T connectors, one USB 3.0 port, and one USB 2.0 port. Its Microsoft Azure™ certification makes it an ideal device for Industry 4.0 applications.

C6030

The C6030, which is also Microsoft Azure™ Certified, advances the design of the C6015. In addition to dual-core, Intel® Celeron® and Pentium® CPUs, 6th and 7th Generation Intel® Core™ i processors are available. With such a high level of performance, the C6015 and the C6030 can easily handle all machine automation and visualization tasks as well as all IoT operations.

Beckhoff Automation Pvt Ltd
Hall & Stall: A – 101
www.beckhoff.co.in/acmee



The high-end C6030 ultra-compact IPC from Beckhoff

Source: Beckhoff Automation Pvt Ltd

MEET THE WORLD LEADERS IN MACHINE TOOLS



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www.acmee.in



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- Live Demonstration
- Robots in Action

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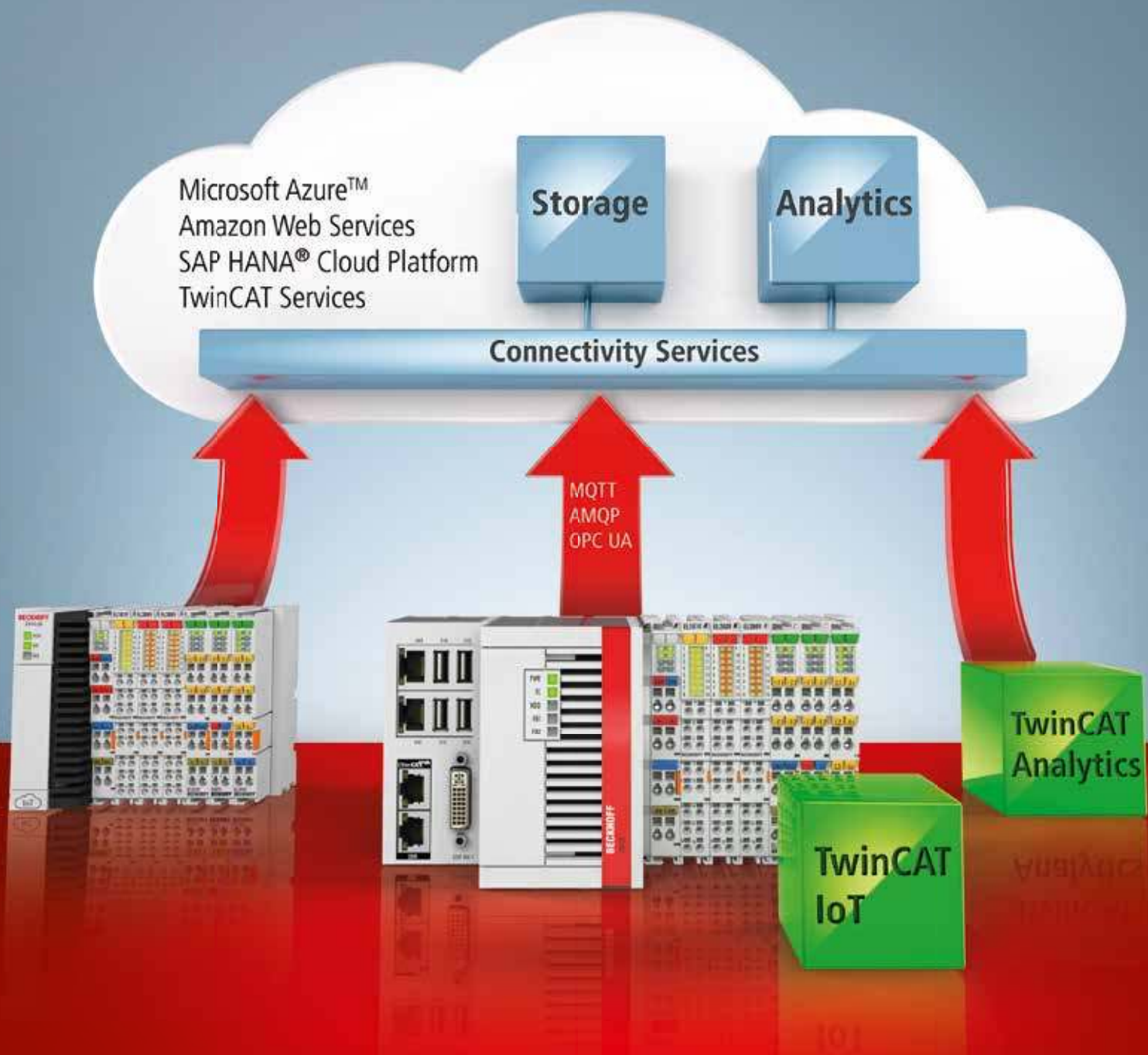
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Machine control for Industrie 4.0 with TwinCAT



www.beckhoff.co.in/Industrie40

Beckhoff provides the ideal foundational technologies for Industrie 4.0 and Internet of Things (IoT) applications via standard PC-based control. With the TwinCAT engineering and control software, machine control systems can be extended to support big data applications, cloud communication, predictive maintenance, as well as comprehensive analytical functions to increase production efficiency. As a system-integrated solution, TwinCAT IoT supports standardised protocols for cloud communication and enables the easy integration of cloud services right from the machine engineering stage. In addition to fault analysis and predictive maintenance, TwinCAT Analytics offers numerous opportunities to optimise machines and systems in terms of energy consumption and process sequences.

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Metal Finishing & Deburring Machines

Grind Hard, Shine Hard

For Grind Master, a pioneer and leader in special purpose machines for metal finishing, deburring, nanofinish and solutions including robotic automation and abrasives, ACMEE is the most important show to reach out to its customers in South India.

The company is keen to be part of the show to update itself on the rapidly evolving manufacturing technologies that bring in new challenges for the entire industry. "The manufacturing sector is all the time looking for the products that will bring in competitiveness. Thus, we expect to see Industry 4.0, IoT featured machines and related products and software during the show. We also look forward to learn about Robotics and Automation Technologies being showcased during this ACMEE," shares Mohini Kelkar, Director, Grind Master Machines Pvt Ltd.

"Regional shows like ACMEE give an opportunity for the mid management and operating level staff to witness the latest technologies in their own towns. Machine tool companies get an opportunity to create the awareness of their technologies with such important segment as their customers," she adds.

Display at ACMEE 2018

Grind Master is displaying four machines at ACMEE 2018, namely GCL series centerless machine for tube polishing and conveyORIZED flat part/sheet finishing and deburring machines. Apart from that, the company is showcasing its Robotic Solutions for Deflashing and Fettling of castings. "The foundries in India badly need such automation solutions as they have major bottlenecks and a high level of rejections in fettling process," says Kelkar. The RMT series Robotic Cell for Automatic Deflashing of AL



Source: Grind Master Machines Pvt Ltd

»We are hoping to receive favorable response from Defense and Aerospace for which Grind Master is coming up with various new solutions like Robotic Automation systems.«

Mohini Kelkar
Director

Grind Master Machines Pvt Ltd



Source: Grind Master Machines Pvt Ltd

Grind Master's RMT Series Robotic Cell

Die Castings is expected to garner attention from Foundry sector visitors.

Focus on Defense and Aerospace

Chennai is one of the major automotive hubs in India. Being a preferred machine tools supplier to all major auto OEMs and their tier-I and tier-II suppliers, Grind Master has a strong presence in the region. The company sees ACMEE 2018 as a highly effective platform to further increase its engagement with the industry. "One to one interactions during such exhibitions always help build and enhance business relations and we would like to

make most of it," adds Kelkar. Defense and Aerospace are two other prominent sectors which Grind Master is closely following and coming up with various new solutions like Robotic Automation systems for niche applications like turbine blade polishing, precision deburring of aerospace parts, flow forming machines for aerospace parts, etc. "Southern India, especially Bengaluru region has many Aerospace and Defense organizations. We are hoping to receive favorable response from these sectors during ACMEE 2018."

Grind Master Machines Pvt Ltd
Hall & Stall: B - 125
www.grindmaster.co.in

Brisk Business for Bharat Fritz Werner at ACMEE 2018

"For us, ACMEE is one of the main platforms in India. Here, the visitors mean serious business and are focussed on exploring new technologies and leveraging them for their business growth. The expo lends a window to witness prevalent trends in the market and estimate future advancements. We value ACMEE for their encouraging endeavors in Chennai. The customers are not just from the city, but from all across India. The number of enquiries that we have received in the past three days are beyond our imagination and a few of them have already been converted into orders."

Bharat Fritz Werner Ltd
Hall & Stall: B - 146
www.bfwindia.com



Source: Magic Wand Media

A Sathya Narayanan, General Manager - Marketing
Bharat Fritz Werner Ltd

Machine Elements

Forging New Bonds

From clamping knobs to clamping levers and U-handles to control elements and much more, Elesa+Ganter continues creating a niche for itself across the globe.

The company has been a regular participant at ACMEE and having considered its past experiences at the show, is highly optimistic regarding its success this year too. Elesa+Ganter offers an impressive range of 50,000 standard machine elements. Its product range on display at ACMEE includes:

- Operating elements, Machine elements, Indexing Elements

- Clamping knobs, Clamping Levers, Levelling Elements, Joints, Hinges
- U-handles, Fixed, revolving, fold-away handles
- Control elements, Rotary controls, Latches, Hook, toggle and power clamps
- Accessories for hydraulic systems
- Tube clamp connectors, Castors and Wheels, Retaining magnets etc.



Source: Elesa and Ganter India Pvt Ltd

»By participating in exhibitions like ACMEE, we gain an insight into the latest technological developments and get an opportunity to initiate business relationships with new prospects.«

Ram Grover, Managing Director
Elesa and Ganter India Pvt Ltd

"Our high performing items are marked with their own icons, allowing standard parts to be selected specifically in terms of certain requirements: AE-V0 range, ATEX range, Clean Range, Ergostyle Range, INOX range, ESD Line, SAN Line, Soft line, Profile

Compatible items," informs Ram Grover, Managing Director, Elesa and Ganter India Pvt Ltd.

Elesa and Ganter India Pvt Ltd
Hall & Stall: B - 7
www.elesa-ganter.in

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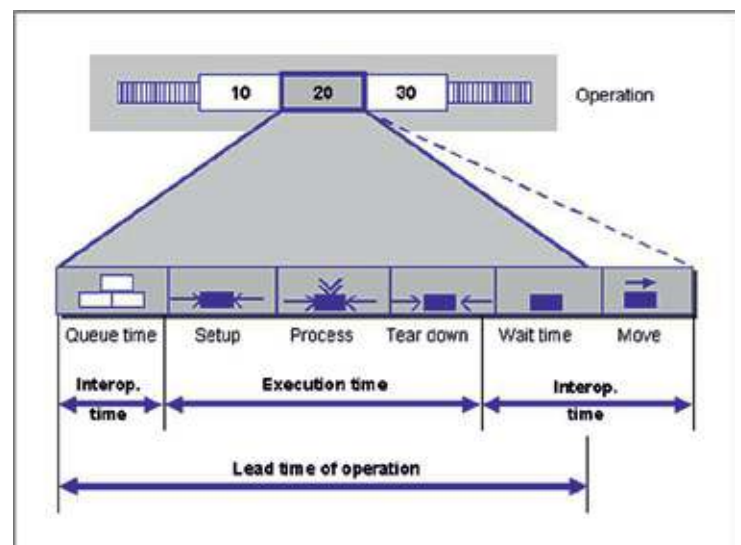
METROLOGY - MAHR ADVANCES IN MEASUREMENT

Mahr is a world leader in many areas of metrology. Our products stand for accuracy, quality and innovation. Mahr constantly exceeds the limits of what is possible and ensures your lead in

metrology. As a partner for the future, we will make your quality assurance more reliable, more automatic, faster, more wireless and even more user-friendly.



Loading and unloading by robot, integration of the measuring machine into the production



Work plan in the PPS system

The automation of measurements belongs to the smart factory of Industry 4.0. At the same time, automated test sequences minimize the testing cost in quality assurance. Mahr presents various automated measurement solutions. Read here how the measurement solutions optimize the process costs.

The measuring machines from Mahr can be networked with the production machines. Thus, in the case of deviating tolerances, the production can be adapted automatically. This safeguarding of the workpiece quality, which is free of operator errors, makes production significantly more reliable.

Networked machines in production

This vision relies on flexible, automated and networked machines in production. Mahr offers the right answers for quality assurance: Measuring camshafts on the MarShaft Scope 600 plus 3D shaft measuring system with workpiece loading by robot makes it possible, for example, to carry out measurements within the production line.

New possibilities in production systems

With the MarSurf CNC modular measuring system, Mahr also offers flexible and networked measuring of various workpieces: automatic parts recognition, part labeling and robot handling are new possibilities for measuring technology in today's and future production systems.

Integration of the measuring instrument into the organizational structure of the ERP system

A plurality of measuring programs are usually locally stored on a measuring machine which is, for example, used for five different workpieces. These programs are "mutations" and copies of the original programs and only the responsible worker knows exactly which one is the right measuring program for the machine. The more concise the measurement program, the more accurately the devices can measure. From this point of view, the integration of the measuring instrument into the organizational structure of the ERP system will be more important.

Integration in capacity management

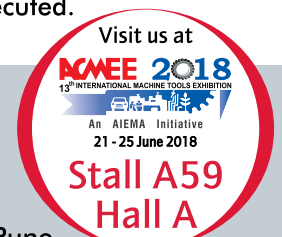
In addition, integration in capacity management is taken into account so that at the end of the integration process only one measuring program is available on the measuring machine. This measurement program is then replaced by the new measuring program to be executed.

Mahr Metrology India Private Limited

Corporate Office: B6, 4th Street, Reddipalayam Road,
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Source: Geedee Weiler Pvt Ltd



Flex Turn CNC Lathe

CNC Lathes

Flex Turn CNC Lathe from Geedee Weiler

The innovative cost-effective Flex Turn CNC machine can be effortlessly adapted to meet customer requirements.

Flex Turn CNC Lathe, as the name suggests, is a machine that can be offered with linear tools, turrets, live tool turrets, customized live tool unit for axial drilling/milling operations and dedicated automation for specific parts according to the customer requirements.

The machine with a rigid base and a flat bed with T Slot base is equipped with LM Roller guides on both X and Z axis that render the machine highly rigid and productive. As always, Fanuc or Siemens or Mitsubishi controller packages are available as per the customer's choice.

Geedee Weiler Pvt Ltd

Hall & Stall: A – 105

www.gdweiler.com

Clamping Technology

TENDO Hydraulic Expansion Toolholder

The toolholder is particularly designed for axial operations, and shows its strength during milling close to interfering contours, countersinking, and reaming in 5-axis centers and the die and mould industry.

With the SCHUNK TENDO Slim 4ax hydraulic expansion toolholder it is now possible to combine the complete outside geometry of heat shrinking mountings according to DIN 69882-8 with

the proven qualities of SCHUNK hydraulic expansion technology. The slim precision mounting makes it ideal for use in series production, particularly in the automotive industry. It is particularly designed for axial operations, and shows

its strength during milling close to interfering contours, countersinking, and reaming in 5-axis centers and the die and mould industry. Test series prove that the mountings with the vibration-damping properties of the hydraulic expansion technology have considerably improved the process during milling operation. The hydraulic expansion toolholder design reduces peak cutting amplitude of the force progression in Y-direction, which results in less deflection of the tool. By reducing the load of the cross cutter and the cutting edge, considerably longer service life can be achieved. Additionally, the user benefits from having exact gauges for holes and maximum precision at the workpiece.

Easy exchange via Plug & Work

As with every SCHUNK TENDO hydraulic expansion toolholder, the SCHUNK TENDO Slim 4ax also has permanently high run-out accuracies, perfect vibration damping, and a fast tool change with a wrench. Even narrow shape and position tolerances can be met precisely, therefore investments in high-priced peripheral devices are not required. Since the precision mounting can replace conventional heat shrinking

toolholders by Plug & Work without having to reprogram the machine, the benefits can be tested in a real application.

SCHUNK TENDO Slim 4ax can be used without expensive peripheral devices. The MQL-capable mounting is dirt-resistant and is extremely low-maintenance. In contrast to the heat shrinking toolholders, it has a permanently high run-out accuracy of <0.003 mm at an unclamped length of 2.5 x D and a balance grade of G 2.5 at 25,000 rpm, the SCHUNK TENDO Slim 4ax seamlessly fits into the proven hydraulic expansion toolholder program from SCHUNK. In the first step, the mountings are available for the interfaces HSK-A63 with \varnothing 10 mm/L1=120 mm, \varnothing 12 mm/L1=90 mm, \varnothing 12 mm/L1=120 mm, \varnothing 14 mm/L1=90 mm, \varnothing 14 mm/L1=120 mm, and \varnothing 20 mm/L1=90 mm.

Further variants with \varnothing 6 mm bis 32 mm and L1-dimension of 90 mm, 120 mm, and 160 mm are already planned.

SCHUNK Intec India Pvt Ltd
Hall & Stall: A – 75

www.in.schunk.com



SCHUNK TENDO Slim 4ax hydraulic expansion toolholder is proven during axial machining to be high precision with excellent vibration damping.

Source: SCHUNK Intec India Pvt Ltd

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GEDEE WEILER

A CUT ABOVE THE REST



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Business Going Good!

The ACMEE experience has been amazing so far. The number of enquiries generated is fantastic. The best part is that people from all industries are visiting the show. There have been considerable response from the automobile as well engineering industries. People from white goods industry are visiting too, which is quite surprising. Another interesting thing is that there is a tremendous response from people from various other states such as Maharashtra. We have had queries from international visitors from Sri Lanka. It's been going great!

Batliboi Ltd
Hall & Stall: B – 138
www.batliboi.com

VK Misra, Associate Vice President – Marketing, Batliboi Ltd

In Praise of ACMEE and the Minds Behind it



This is the sixth time for Sai Arc India Pvt Ltd at ACMEE. "We have participated in many shows happening in Chennai but are extremely happy with ACMEE out of all. Most exhibitions focus mainly on MNCs and attract dealers as their visitors. The end-users hardly visit them. We being dealers still do not benefit out of such shows," says Sai Shanmugam, Owner, Sai Arc India Pvt Ltd. "The best aspect of this exhibition is that it is being organized by entrepreneurs," notes Abhinibesh Kumar, Head of Sales, Lorch Welding Products Pvt Ltd.

"Two things that really stand out are that ACMEE is planned till the last mile and the organizers have ensured that people come for the show. They think out of the box; normally exhibitions are held on Thursday, Friday, Saturday, which is a conventional way of thinking. But ACMEE finishes on Monday. So if someone missed coming on the weekend, they can still visit the exhibition on Monday. It has been planned functionally," adds Kumar.

ACMEE being very famous in the Chennai region, it is highly beneficial for Sai Arc India to attend it since 80 percent of its business comes from the region. "We are at an advantage at the expo since we are almost 22 years old and are, therefore, quite well-recognized in the circle," says Shanmugam.

Sai Arc India caters mainly to automobile and power sectors, and majorly to railways. "We supply to the railway suppliers because of our welding quality," adds Shanmugam.

Sai Arc India Pvt Ltd
Hall & Stall: A – 154
www.saiweldingmachine.com

From L-R: Abhinibesh Kumar, Head of Sales, Lorch Welding Products Pvt Ltd and Sai Shanmugam, Sai Arc India Pvt Ltd at the company's stall

Pleasantly Surprised

We are highly impressed with the footfall at our stall this edition. It got better during the weekend. The best part is that the visitors are not just from Tamil Nadu. A significant number of people have come from other states as well. This is a surprise to us since we did not expect this, ACMEE being a regional show. We even got to connect with machine building companies, which is new to us. This is our third time to ACMEE and the kind of response we have received it's obvious that we will be participating the next time too.

YG -1 Industries India Pvt Ltd
Hall & Stall: A – 114
www.yg1.co.kr



GK Verma, General Manager - Sales, YG-1 Industries India Pvt Ltd (fifth from left) along with the team at the stall

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Visitors' Views



Source: Magic Wand Media

Impressive Show

» This is my maiden visit to ACMEE. I see a lot of MNC companies participating. It serves my purpose as I have come to meet companies who are into imports as we can provide support to them. Overall I am impressed with the show.«

KR Sriram
Assistant Vice President - TSH
Retail Trade & FX Services
HDFC Bank Ltd



Source: Magic Wand Media

Enriching Experience

» This is my first visit to ACMEE and being a procurement engineer, this has been a highly enriching experience for me as I got to gain valuable knowledge on the products available in the market all at one place.«

D Mathew
Engineer - SCM
Petronash Engineering
Services Pvt Ltd



Source: Magic Wand Media

Great Marketing Platform

» I have been visiting ACMEE regularly to seek information on the upcoming trends in the machine tool industry. It's an ideal opportunity for companies to showcase their new products as it gives them a great marketing opportunity.«

Suresh Subbaiyan
Manager Sales
Business Unit
Ingersoll Rand Technologies
& Services Pvt Ltd



Source: Magic Wand Media

Outstanding Visitor Experience

» This is my sixth time at ACMEE. The Self Registration technology incorporated in this edition is quite convenient. I am amazed by the sheer quantity of cutting-edge technology within my reach at the expo. It's also great to see so many foreign companies displaying their latest technologies.«

Radhakrishnan R, PM
Serwel Medi Equip Pvt Ltd



Source: Magic Wand Media

Great Platform for Business Development

» The business development opportunities ACMEE offers are unparalleled. I have got the opportunity to meet many importers and exporters. I also spoke to the organizers. I am surely keeping my calendar open for the next edition of ACMEE!«

Raymond Ranjith
Asst Manager - Sales
Gordon Woodroffe
Logistics Ltd

Dr MGR Educational and Research Institute showcases Products for Defence Projects



(L-R) Composite Louvre Frame System and Collapsible Mandrel

Dr MGR Educational and Research Institute, with its Research wing as Advanced Research Institute, has displayed its two products at ACMEE 2018. These two products are for Defence Projects which have been successfully completed during this year. The Study and Development of Composite Louvre for the Arjun Tank of the Indian army is one of the projects funded by the Ministry of Defence. The louvre is fitted at the rear of the tank. This allows the air flow but stops the bullets. The R&D work of collapsible mandrel system, used for casting solid propellant motor which is used in one of the ISRO rocket motors is another showcased product. The model project is completed and the main project is in pipeline. In addition to that, the design of Ellipsoidal Radome for military aircraft and Cam and Sieve of Rice polisher project for MILLTECH is also being displayed.

Dr MGR Educational and Research Institute
Hall & Stall: C / SP - 07
www.drmgrdu.ac.in

Team Magic Wand Media extends heartfelt thanks to AIEMA, advertisers and contributors for their support in making ACMEE 2018 SHOW DAILY a successful endeavor.

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Glimpses of ACMEE 2018





HIGH PRECISION CNC CYLINDRICAL GRINDING MACHINE



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FOR SUB-MICRON GRINDING
OCD-3240



AEROSPACE & 3C INDUSTRY



AUTOMOTIVE & MECHANICAL
COMPONENTS



MOULD MANUFACTURING

STM-PALMARY, A COMPLETE GRINDING SOLUTION PROVIDER.



HALL A - STALL A61

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